

# On-page SEO Audit for Anova.co

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## Current Website Performance

The website anova.co seems to be well performed, well indexed and taking a good place on the SERP top for a wide range of different keywords.

The benefits that I succeeded in finding while examining the website performance:

Keywords related to the different services of the anova Agency like "Digital Marketing Agency",
 "Pay per click Management", "Search Engine Optimization", "Social Media Marketing" (recent entry), "Facebook Advertising" etc. are all widely displayed in SERP. Diversity of these keywords makes sure that the agency's appearance has a stable long-lasting character

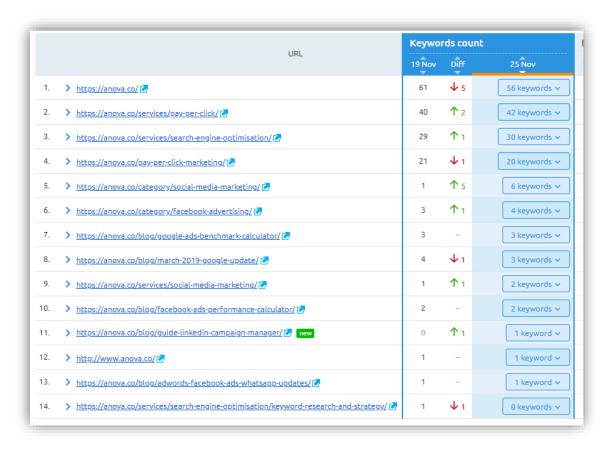
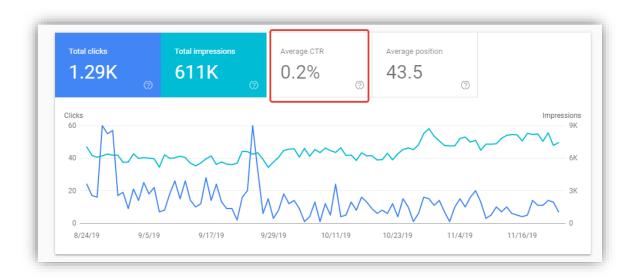


Table 1. Landing pages and the numbers of related keywords

- Every group of keywords that mentioned above is performed with both a head keyword and its long tail keywords. It means that the pages are optimized well
- About a half of keywords contain toponym, the rest don't
- The Average CTR on the organic search is extremely low



Plot 2. The GSC Clicks and Impressions table

 The website structure has been recently changed. The categories Service and Blog have their URLs updated that negatively influenced on the website indexing and ranking.

The Excel Workbooks related this analysis can be found here:

- 301 Redirect influence anova SEMRush 25112019.xlsx
- Keywords positions and CTR anova GSC 25112019.xlsx
- Sitemap with metadata anova Screaming Frog 25112019.xls

## Conclusion

- The website is indexed and optimized well, its organic traffic doesn't depend on the number of popular queries and will be stable regardless to the Google updates
- Two categories, PPC and SEO, and the keywords related to them make much more significant impact into the organic traffic attraction than the rest of the catalog pages
- The Google Search Console plot shows the 25% growth of impressions during the click's loss (ref. Table 2). The website indexing seems to having changes after updating the URL structure.
   As a result, the new pages may tend to lose their positions. The screenshot is below.



Table 3. The landing page changing (the source)

#### The majority of the top ranked keywords uses a toponym

Query	Clicks ▼	Impressions 🖃	CTR 🔻	Avg. Position
pay per click in london	1	124	0,81%	1
pay per click marketing london	2	294	0,68%	1
search engine optimisation agency london	6	942	0,64%	1
pay per click london	5	1217	0,41%	1
pay per click services london	0	81	0,00%	1
pay per click management london	0	386	0,00%	2
search engine optimisation agency in london	3	345	0,87%	2
pay per click management agency london	0	283	0,00%	2
paid advertising london	1	37	2,70%	2
search engine optimisation in london	1	1157	0,09%	2
search-engine optimisation london	0	185	0,00%	2
pay per click advertising london	0	594	0,00%	2
search engine optimisation london	13	4758	0,27%	2
pay per click advertising agency london	0	68	0,00%	2
london search engine optimisation services	0	133	0,00%	2
london pay per click agency	0	375	0,00%	2
ppc marketing london	0	914	0,00%	3
pay per click agency london	2	1646	0,12%	3
pay-per-click (ppc) campaign services london	0	64	0,00%	3
search engine marketing london	0	1918	0,00%	3
guy azouri	5	185	2,70%	3
london search engine optimisation	0	1122	0,00%	3
pay per click management services london	0	93	0,00%	3
anovaco	41	124	0,3306	3
anova digital	0	181	0	3
nne services landon	1	1129	n n9%	2

Table 4. The toponym influence (the source)

# How to boost the organic traffic

There are some obvious ways to improve the organic traffic:

- 1. The CTR displayed on GSC Click and Impression screenshot is minor. It can be improved by SEO optimizing metadata, pages' titles and meta descriptions.
- 2. The categories, that still are not ranked well, should be also SEO optimized.
- 3. The blog has batch of long tail keywords, which can attract the additional organic traffic. Blog posts should be optimized for these keywords.

### Warning!

Updating the top ranked pages is not recommended.

- http://www.anova.co/
- https://anova.co/services/pay-per-click/
- https://anova.co/services/search-engine-optimisation/

All updates can likely cause a traffic drop. All the experiments should be better implemented on the low-rated pages first.

## The category page template

## On-page metadata

As we can see on the table below, there are some simple ways to improve the category metadata:

- 1. Meta titles have too long page descriptions, it would be better to shorten them. For example, we can replace "Blogger outreach management Digital Marketing Agency, SEO Optimisation, PPC Agency London | anova" (99 characters)
  - with "Blogger outreach management | anova London" (42 characters)
  - It may be important to keep toponym, as we discovered before.
  - The max length of meta title is 60 characters in accordance with the Google recommendations, we should pay attention to it.
- 2. There are no descriptions on some categories. The max length of the description is 160 characters.
  - While writing a description, writer should pay attention to the following details:
    - a. The description must fit the chosen head keyword.
    - b. Use of synonyms and related words could be beneficial for reaching the better in the SERP for multiple keywords.
- 3. Be specific writing metadata. For example, the H1 on the list item 4 "Writing a blog" is too wide, it's better to use "Blog Writing Services"

#### Please, remember not to take PPS and SEO categories! They are good enough

#	Address	Title 1	Meta Description 1	H1-1
1	https://anova.co/services/	Services - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova	Helping clients with their digital marketing strategies such as paid ads, social media, website development and search engine optimisation.	How can we help you build your online presence?
2	https://anova.co/services/content-marketing/	Content Marketing Agency - Content Strategy Services - anova	As a content marketing agency, we work with our clients to make sure they are producing relevant, engaging and valuable content. We think outside the box.	Content Marketing Agency in London
3	https://anova.co/services/content- marketing/blogger-outreach-management/	Blogger outreach management - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Bloggers and how they can help you
4	https://anova.co/services/content- marketing/blog-writing-services/	Blog writing services - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Writing a blog
5	https://anova.co/services/content- marketing/copywriting-services/	Copywriting Services - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Content Marketing Agency in London
6	https://anova.co/services/conversion-rate- optimisation/	Conversion Rate Optimisation - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Optimising your website to improve Conversion Rates
7	https://anova.co/services/conversion-rate- optimisation/analytics-configuration-audit/	Analytics Configuration & Audit - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Evidence-based digital marketing strategy



8	https://anova.co/services/pay-per-click/	PPC & Google Ads Management Agency in London.	Data-driven PPC Management Agency in London, helping	Not just another Pay Per Click London
		anova	your business grow through a targeted Google Ads Pay Per	marketing agency
			Click campaign.	
9	https://anova.co/services/pay-per-	Google Display Network - Digital Marketing Agency, SEO		Make sure people see you again, and
	click/google-display-network/	Optimisation, PPC Agency London   anova		again, and again with our digital
				marketing campaigns
10	https://anova.co/services/pay-per-	Mobile App Advertising - Digital Marketing Agency, SEO		Advertising your app using pay per click
	click/mobile-app-advertising/	Optimisation, PPC Agency London   anova		
11	https://anova.co/services/pay-per-	Remarketing - Digital Marketing Agency, SEO		Remarket to your audience and remind
12	click/remarketing/	Optimisation, PPC Agency London   anova		your audience what they are missing
12	https://anova.co/services/pay-per-click/search-ads/	Search Ads - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova		Paid search, bidding, ppc, Google Adwords what does it all mean?
13	https://anova.co/services/pay-per-click/video-	Video advertising - Digital Marketing Agency, SEO		Advertising using video adverts
15	advertising/	Optimisation, PPC Agency London   anova		Advertising using video adverts
14	https://anova.co/services/search-engine-	Search Engine Optimisation Agency London - SEO	London based Search Engine Optimisation Agency, working	Search Engine Optimisation agency
7-7	optimisation/	Services - anova	hard to put your website in first positions, leaving your	based in London
			competition behind!	basea III Estiasii
15	https://anova.co/services/search-engine-	Activity Reports - Digital Marketing Agency, SEO	'	Measuring results and showing a return
	optimisation/activity-reports/	Optimisation, PPC Agency London   anova		of investment
16	https://anova.co/services/search-engine-	Content Management - Digital Marketing Agency, SEO		Sharing your content as part of your
	optimisation/content-management/	Optimisation, PPC Agency London   anova		digital marketing plan
17	https://anova.co/services/search-engine-	Keyword Research and Strategy - Digital Marketing		Keyword research - first step in your
	optimisation/keyword-research-and-strategy/	Agency, SEO Optimisation, PPC Agency London   anova		SEO strategy
18	https://anova.co/services/search-engine-	Local SEO - Digital Marketing Agency, SEO Optimisation,		Let your customer find your local
	optimisation/local-seo/	PPC Agency London   anova		business with a Local SEO focused
				strategy
19	https://anova.co/services/search-engine-	Mobile SEO - Digital Marketing Agency, SEO		Is your website optimised for mobile
20	optimisation/mobile-seo/	Optimisation, PPC Agency London   anova		traffic?
20	https://anova.co/services/search-engine-	On-Page Content Optimisation - Digital Marketing		Use the right keywords, optimise your
21	optimisation/on-page-content-optimisation/ https://anova.co/services/search-engine-	Agency, SEO Optimisation, PPC Agency London   anova On-Page Technical Optimisation - Digital Marketing		website content  Technical Optimisation - the foundation
21	optimisation/on-page-technical-optimisation/	Agency, SEO Optimisation, PPC Agency London   anova		of your SEO journey
22	https://anova.co/services/search-engine-	SEO Blog Management - Digital Marketing Agency, SEO		Enrich your content with an ongoing
22	optimisation/seo-blog-management/	Optimisation, PPC Agency London   anova		SEO driven blog writing service
23	https://anova.co/services/search-engine-	Website Performance Optimisation - Digital Marketing		Slow websites leave visitors frustrated,
20	optimisation/website-performance-	Agency, SEO Optimisation, PPC Agency London   anova		optimise your website performance
	optimisation/			with anova
24	https://anova.co/services/social-media-	Social Media Marketing - Digital Marketing Agency, SEO		Paid Advertising on Social Media
	marketing/	Optimisation, PPC Agency London   anova		
25	https://anova.co/services/social-media-	Advertise on Facebook - Digital Marketing Agency, SEO		Paid advertising on Facebook
	marketing/advertise-on-facebook/	Optimisation, PPC Agency London   anova		
26	https://anova.co/services/social-media-	Advertise on Instagram - Digital Marketing Agency, SEO		Using Instagram as part of your digital
	marketing/advertise-on-instagram/	Optimisation, PPC Agency London   anova		marketing campaign
27	https://anova.co/services/social-media-	Advertise on LinkedIn - Digital Marketing Agency, SEO		Using LinkedIn in your digital marketing
	marketing/advertise-on-linkedin/	Optimisation, PPC Agency London   anova		campaign
28	https://anova.co/services/web-design-	Web Design & Development - Digital Marketing Agency,		Website Design Agency based in
	development/	SEO Optimisation, PPC Agency London   anova		London, operating globally.



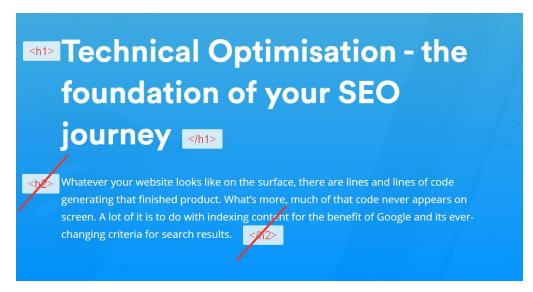
29	https://anova.co/services/web-design-	Our Coding Philosophy - Digital Marketing Agency, SEO	Building your website with the most
development/coding/ Optimisation, PPC Agency London   anova		Optimisation, PPC Agency London   anova	intuitive coding techniques
30	https://anova.co/services/web-design-	Designing a website - Digital Marketing Agency, SEO	Web Design services
	development/designing-a-website/ Optimisation, PPC Agency London   anova		
31	https://anova.co/services/web-design-	E-Commerce Web Development - Digital Marketing	Your E-Commerce Website
	development/e-commerce-web-development/	Agency, SEO Optimisation, PPC Agency London   anova	
32	https://anova.co/services/web-design-	Website Copywriting - Digital Marketing Agency, SEO	Content writing for your website
	development/website-copywriting/	Optimisation, PPC Agency London   anova	

## Optimizing the on-page content

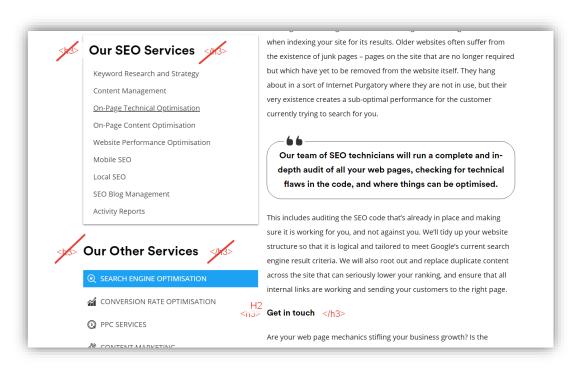
https://anova.co/services/search-engine-optimisation/on-page-technical-optimisation/

It is very important for SEO to use a header H1 that fits the head keyword.

The Technical Optimization term is not related to web development only. Using the "On-site Technical Optimization" instead of it does not spoil the header, but can make it more focused.



The h2 tag should be better replaced from the header description. The h2 tag is indexed and accounted for the page relevancy estimation so it should be better used for headers, not for the plain text.



The menu headers should better have the other style, than h3, especially since there are another h3s in the text. It may confuse the Google bot.

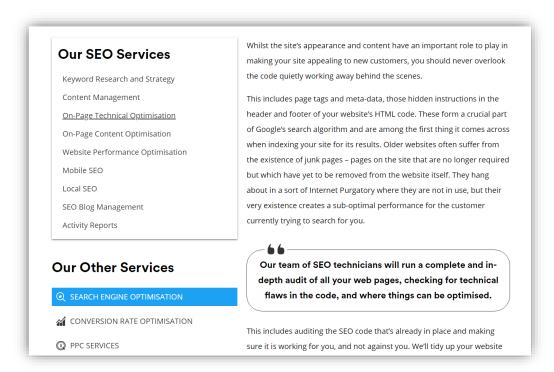
The text in the body can have some h2 headers, relevant the h1 header. For example:

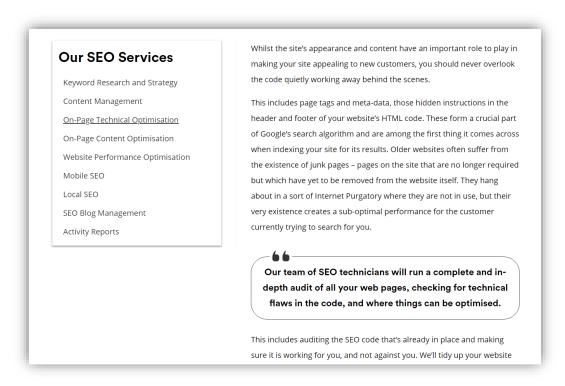


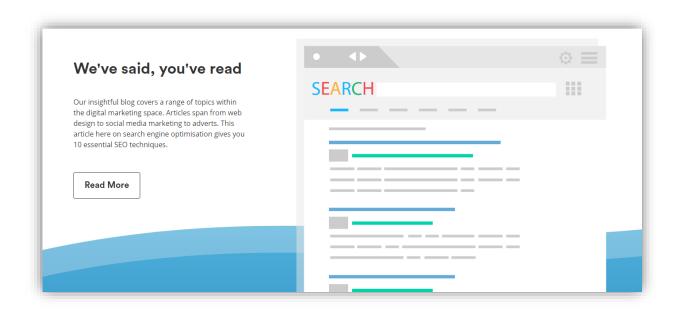
- "What does on-site technical optimization include" at the top of the page
- "Get free technical optimization audit" instead of h3 "Get in Touch"

It would be also recommended to remove the active link from the menu item, because the user is already on this page.

The "Our other services" menu requires designer's attention. It could be better moved somewhere, because it makes the page messy and difficult for understanding. I also think that caps and icons are not suitable where, but it's up to designer.







The text in this block can be relevant to the current page content and lead to the relevant blog category.

I suppose that the accordion menu with questions and answers about the current service is necessary on every page. It allows to place there the long tail keywords containing interrogative words like "What is necessary in the on-site technical optimization", "How long does it take to complete the technical optimization" and so on.

The text length should be not less than a thousand words for the better indexing.

# The Blog post template

## On-page Metadata

There are 144 pages on the blog category, I took a few for the example.

- 1. Blog posts with the titles like "10 Trends...", "3 Tips...", "5 Benefits..." etc. usually work perfect. Depending on the meta title length, the descriptions can differ: | anova, | anova London, | anova Marketing Agency.
- 2. The meta description should be shorter than 160 characters and contain the core keyword, its synonyms and related words to make them highlighted bold when they are used in the search query.
- 3. H1 has to be relevant to the core keyword.

#	Address	Title 1	Meta Description 1	H1-1
1	https://anova.co/blog/10-digital- marketing-trends-january-2018/	10 Digital Marketing Trends January 2018   anova London	anova analysed 10 Emerging Digital Marketing Trends for 2018. Our tips will help business to stay ahead of the curve. Read now!	10 Powerful Digital Marketing Trends You Need to Know - January 2018
2	https://anova.co/blog/10- essential-seo-techniques/	10 Essential SEO Techniques you must MASTER	Whether writing a blog or running an online store, Search Engine Optimisation is the key to getting online traffic. SEO Techniques	10 Essential SEO Techniques
3	https://anova.co/blog/10-ways- for-search-engine-domination/	10 effective ways for search engine domination   anova London	Once you realise that SEO optimisation is about more than keyword stuffing, you have the opportunity to move from search engine optimisation to search engine domination. Find how in this short article:)	10 effective ways to swap search engine optimisation for search engine domination
4	https://anova.co/blog/17- benefits-of-influencer-marketing/	17 Incredible Benefits of Influencer Marketing in 2018	What are the benefits of Influencer Marketing? It is impossible to deny the power that social media marketing in propelling your business forward. Find the top 17 benefits of Influencer Marketing by reading this article.	17 Incredible Benefits of Influencer Marketing in 2018
5	https://anova.co/blog/3-mistakes- avoid-international-marketing-3/	3 Mistakes to Avoid in International Marketing   anova Digital Marketing	What many find is that the challenges of marketing domestically increase exponentially on the international stage. Here are three mistakes to avoid while	3 Mistakes to Avoid in International Marketing
6	https://anova.co/blog/3-rules- writing-catchy-titles-not-clickbait- 3/	3 Rules for Writing Catchy Titles (and Not Clickbait)   anova Marketing	In a competitive online market, getting noticed is a difficult task. Much like using hashtags, as we outlined in last week's article, an easy and surprising	3 Rules for Writing Catchy Titles (and Not Clickbait)
7	https://anova.co/blog/3-ways- promote-music-on-social-media/	3 Ways to Promote Your Music on Social Media   anova Digital Marketing	Promoting music on social media is easier than you think, and the best way to do it! In the hyper-connected online world, you're going to get the best	3 Ways to Promote Your Music on Social Media
8	https://anova.co/blog/4-tips-get- followers-on-twitter-3/	4 Tips to Get More Followers on Twitter   anova Digital Marketing Agency	In the world of online marketing, the social media presence of your business or brand is extremely important. Getting followers on Twitter is an excellent	4 Tips to Get More Followers on Twitter
9	https://anova.co/blog/5-benefits- of-seo/	5 Benefits of SEO and Why You Should Invest in it	SEO is the best way to reach your target audience, by using keywords on your website to match the searches made by your customers. Discover the five benefits of SEO application in your business.	5 Benefits of SEO and Why You Should Invest in It
10	https://anova.co/blog/5-digital- marketing-trends-2017-3/	5 Digital Marketing Trends of 2017 to Look Out For   anova Digital	With 2016 quickly coming to a close, the digital marketing trends of 2017 are now the focus of speculation and strategy for businesses everywhere. We've	5 Digital Marketing Trends of 2017 to Look Out For

11	https://anova.co/blog/5-gdpr- myths-to-bust-right-now/	5 GDPR myths to bust right here, right now   anova	GDPR is now in effect and crucial that all business owners know the ins and outs. To help clear up the situation and dispel any mistruths, here are the top five gdpr myths, debunked! Read to know more!	5 GDPR myths to bust right here, right now
12	https://anova.co/blog/5-insane- tips-to-improve-your-google- ranking/	5 Insane Tips to Improve your Google Ranking   anova London	There are many ways to improve your Google ranking without the necessity of taking part in the company's paid scheme. Find 5 insane tips in this article.	SEO is not hard - 5 Insane tips to improve your Google ranking
13	https://anova.co/blog/5-powerful- digital-marketing-trends-march- 2018/	5 powerful digital marketing trends for March 2018   anova London	The world of digital marketing is always changing, you need to ensure you're kept in the loop. We've put together a guide on the five most powerful digital marketing trends for March 2018 that should be on your radar. Read More!	5 Powerful Digital Marketing Trends for March 2018
14	https://anova.co/blog/5-powerful- terms-seo/	5 Powerful Terms to know before Talking with SEO Agency   anova London	Discover the five powerful and important terms you absolutely need to know, before talking with your next SEO agency. Read the article to know more.	Do You Speak SEO? 5 Powerful Terms to Know Before Talking With Your SEO Agency
15	https://anova.co/blog/5-reasons- why-you-should-have-an-seo- audit-right-here-right-now/	5 reasons why you should have an SEO audit right here, right now - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova	An SEO audit is an assessment of your current website. We have put together a list of reasons why you should have an SEO audit – right here, right now	5 reasons why you should have an SEO audit right here, right now
16	https://anova.co/blog/5-stages- marketing-funnel/	The 5 Stages Marketing Funnel You Should Know   anova London	anova guide on how to devise marketing strategies and plans, to ensure get the best out of your marketing funnel, achieving sales targets!	The 5 Stages of the Marketing Funnel You Should Know to Boost Your Sales
17	https://anova.co/blog/5-tips-save- money-small-businesses/	5 Tips to Save Money for Small Businesses   anova Digital Marketing	In a competitive global marketplace, it can be difficult for small businesses to compete, and save money at the same time.	5 Tips to Save Money for Small Businesses
18	https://anova.co/blog/5-top-tips- effective-ppc-campaign/	5 Top Tips for Effective PPC Campaign Management	PPC campaign can be a very effective way of driving traffic and leads to your website, which should hopefully result in sales. Although	5 Top Tips for Effective PPC Campaign Management
19	https://anova.co/blog/5-top-tips- getting-facebook-lead-ads/	5 top tips for getting the most out of Facebook lead ads - Digital Marketing Agency, SEO Optimisation, PPC Agency London   anova	Facebook lead ads are one of the most effective ways to start getting more potential customers into your sales funnel. Facebook lead ads examples that can be edited and tweaked to work across a number of different industries.	5 top tips for getting the most out of Facebook lead ads
20	https://anova.co/blog/5-ways- boost-your-business-online-with- facebook-advertising/	5 Ways to Boost Your Business Online with Facebook Advertising	Ever wondered how to boost your business online with Facebook advertising? Does Facebook advertising work for small businesses? Find here 5 examples of how Facebook advertising can boost your business online.	5 Ways to Boost Your Business Online with Facebook Advertising

## Optimizing on-page content

https://anova.co/blog/anova-top-30-uk-digital-marketing-agency-google-partner/



Some pictures have large dimensions (particularly this picture has 800x600px, but I saw some with the dimension like 3000px, 4000px and more along the long side). It would be good to mark up images with title ang alt tags.

We can also write a description in the author's bio like "CJ Sterns, Marketing expert, anova Digital Agency", it can give us some additional keyword.



The headers markup is correct: the h1 is at the top of the page, multiple h2s fractures plain text into the blocks. But I saw some blogposts, where headers require correction.

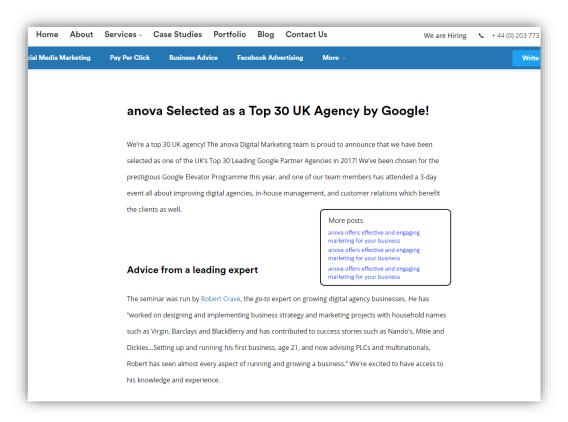
It would be better to make h2 headers more relevant to the h1 and title. Again, everything is okay with this specific blog post, but it could be useful for the others.

### Advice from a leading expert

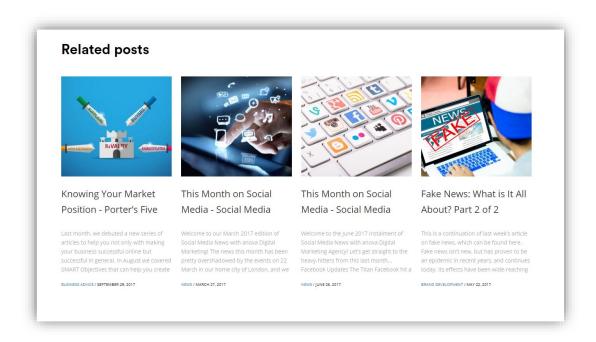
The seminar was run by Robert Crave, the *go-to* expert on growing digital agency businesses. He has "worked on designing and implementing business strategy and marketing projects with household names such as Virgin, Barclays and BlackBerry and has contributed to success stories such as Nando's, Mitie and

Link anchors should contain keywords. If we promote a Robert Crave, this link is ok, but it would be better to use the anchor like <u>the digital agency consultant Robert Crave</u>.

The common SEO practice is to use related articles lists placed at the top of a blog post for people who realized that they don't want to read this article further and want to go away. This trick can retain users and give some relevant links for the internal interlinking.



Images in the text can be useful for both users and search crawlers. Remember to use the title and alt tags.

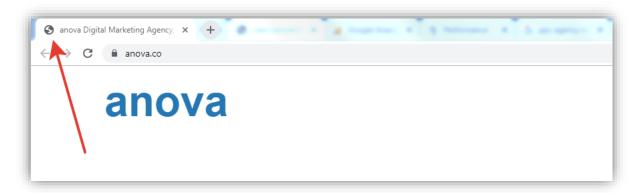


I can see that related posts are always the same, they don't update after refreshing the page.

It would be great to add below the same block with the Featured posts displayed randomly. It will give us 8 internal links instead of 4. Every time the crawler visiting the blogpost page, it will index 4 new links (because they would be random). It can make an impression that the page was refreshed and the crawler can start crawling the blog more often.

## Some more details

It would be good to add a favicon



#### Set some redirect from the indexed 404s:

- https://anova.co/blog/6-things-to-know-before-you-start-an-influencer-marketing-campaign
- https://anova.co/blog/social-media-newsdecember/
- https://anova.co/case-study

I found a bug on the page <a href="https://anova.co/services/search-engine-optimisation/content-management/">https://anova.co/services/search-engine-optimisation/content-management/</a>
After scrolling down and then scrolling up, the menu gets up on the main picture



### Not all blog posts have images in their thumbnails

### **Related posts**



### The 3 Most Effective Black Friday Digital

Running successful Black Friday campaigns has become somewhat essential for retail and ecommerce store owners all around the world. In the US alone, consumers spent a whopping \$7.9 billion on Black

ONLINE MARKETING / NOVEMBER 21, 2018

### The Benefits of Using Instagram for Businesses

Visual contents have become even more popular since the emergence and growth of social media; it is imperative for brands to leverage this. This shift means that businesses, whether big or small, are able

ONLINE MARKETING / MARCH 18, 2016



# Using Social Media for Fundraising: What

Knowing how to use social media platforms is important for every kind of business, including nonprofit organisations and charities. But how can you use social media for fundraising and get results?

BRAND DEVELOPMENT / JUNE 5, 2017

# The benefits of PPC as an advertising strategy

Pay-per-click (PPC) refers to paid search advertising, whereby businesses can appear on the search engine results page (SERP) for keywords or phrases of your choice. When people search for something

BRAND DEVELOPMENT / MARCH 17, 2016